



**GOVERNMENT OF THE DISTRICT OF COLUMBIA
DC Real Estate Commission**

MEMORANDUM

TO : Members of the DC Real Estate Commission

FROM : EDUCATION COMMITTEE
Monique Owens, Chairperson
Dave Forster
Ericka Black
Kevin Cyrus, Education Coordinator

DATE : November 12, 2019

SUBJECT : Education Committee Meeting Report before the Commission

CE/PL APPLICATIONS: The following provider course/instructor applications were **approved** by the Education Committee since the October 8, 2019 meeting:

<u>PROVIDER</u>	<u>COURSE NAME</u>	<u>INSTRUCTOR(S)</u>	<u>COURSE TYPE</u>
Fred Malek Real Estate	The Art of Negotiations	Fred Malek	Continuing Education
	The Real Estate and Tax	Fred Malek	Continuing Education
Long & Foster Real Estate	Risk Reduction for Managing Brokers	Nick D'Ambrosia	Continuing Education
	Broker Supervision	Nick D'Ambrosia	Continuing Education
The CE Shop			
DC Principles of Real Estate for Salespersons - A0457		Susan "Jill" Malloy	Continuing Education
DC Principles of Real Estate for Salespersons - A0914		Susan "Jill" Malloy	Continuing Education
DC Principles of Real Estate for Salespersons - A0915		Susan "Jill" Malloy	Continuing Education
Accredited Buyer's Representative Designation Course - A1502		Susan "Jill" Malloy	Continuing Education
Advocating for Short Sale Clients (12786) - PC8230		Susan "Jill" Malloy	Continuing Education
Affordable Housing: Solutions for Homes and Financing - A2096		Susan "Jill" Malloy	Continuing Education
Assistance Animals and Fair Housing - A2095		Susan "Jill" Malloy	Continuing Education
Current Issues and Trends in Real Estate - A1512		Susan "Jill" Malloy	Continuing Education
DC Ethics 2017 - 2019 - A0794		Susan "Jill" Malloy	Continuing Education
DC Fair Housing (12964) - PC8645		Susan "Jill" Malloy	Continuing Education
DC Legislative Update (12986) - PC8725		Susan "Jill" Malloy	Continuing Education
Did You Serve? Identifying Homebuying Adv. For Veterans (12963) - PC8781		Susan "Jill" Malloy	Continuing Education
Discovering Commercial Real Estate (12994) - PC8784		Susan "Jill" Malloy	Continuing Education
Diversity: Your Kaleidoscope of Clients (12315) - PC8796		Susan "Jill" Malloy	Continuing Education
Foundations of Real Estate Finance (12316) - PC9038		Susan "Jill" Malloy	Continuing Education
Generating Buyer and Seller Leads - A1506		Susan "Jill" Malloy	Continuing Education
Generation Buy (12764) - PC9067		Susan "Jill" Malloy	Continuing Education
Going Green: The Environmental Movement in Real Estate (12373) - PC9084		Susan "Jill" Malloy	Continuing Education
Green Day 1 - Resource Efficient Homes:			
Retrofits, Remodels, Renovations (13219) - PC9092		Susan "Jill" Malloy	Continuing Education
Green Day 2 : Representing Buyers and Sellers of Resource Efficient Homes (13220) - PC9093		Susan "Jill" Malloy	Continuing Education
Home Sweet (Second) Home:			
Vacation, Investment, Luxury Properties (13007) - PC9204		Susan "Jill" Malloy	Continuing Education



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Table with 3 columns: COURSE NAME, INSTRUCTOR(S), and COURSE TYPE. Lists various real estate courses and their instructors.

CE BANKING. To date, 92 schools have applied and are approved to offer 893 approved courses through the PSI CE Banking system for the 2019 - 2021 renewal cycle.

cc: C. Briggs, Program Manager
L. Lewis, Executive Director
D. McCoy, Program Officer